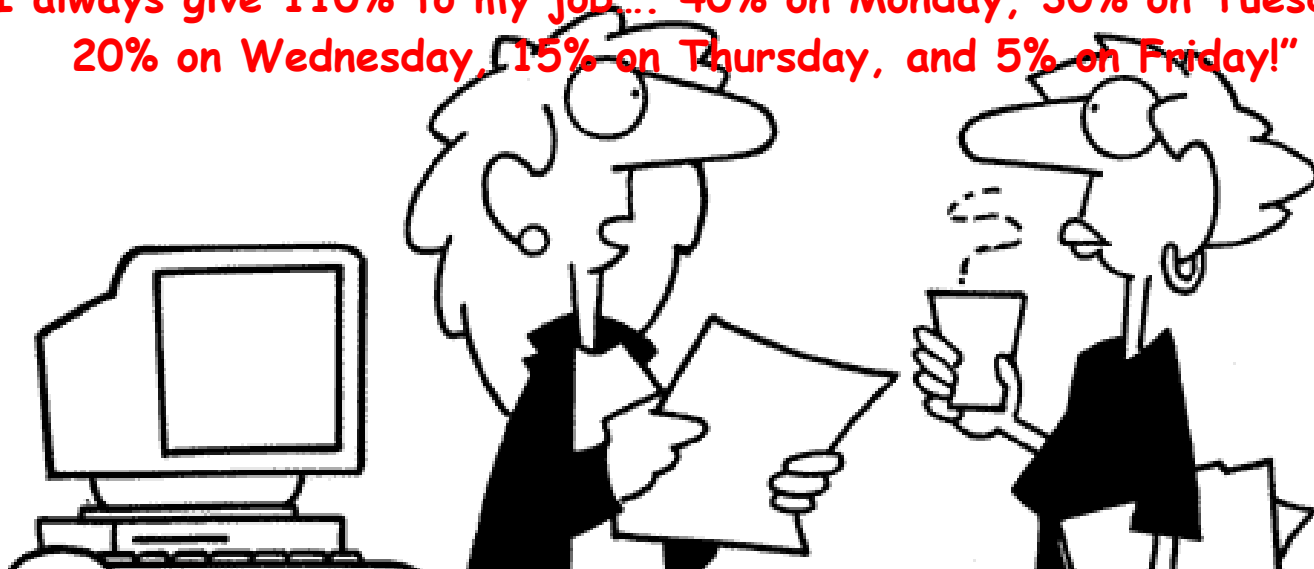


"I always give 110% to my job... 40% on Monday, 30% on Tuesday, 20% on Wednesday, 15% on Thursday, and 5% on Friday!"



Staff performance an issue?

**How do you best react? What do you do if you can't get staff to improve?
What will it cost if you get it wrong?**

Help is at hand. Follett Stock is pleased to announce a unique workshop on dealing with performance management issues held in conjunction with Acas.



Acas - How do you deal with underperformance?

Acas is a national organisation that has over 30 years experience in providing high quality advice and training; helping businesses grow, become more competitive and avoid problems in the workplace. Renowned for a practical down to earth approach they are nationally acclaimed as experts in this field.

Trainer Tony Cooper will be using real life scenarios to help you understand and effectively tackle the root causes of underperformance. Guaranteed no "chalk and talk!"



Follett Stock - Legal implications of getting it wrong

The South West's leading law firm are on hand to keep you ahead of your game.

Cornwall's best known employment solicitor Verity Slater will be highlighting the legal pitfalls associated with managing poor performance and dealing with tricky employees.

This seminar is designed to be small and informal, ensuring that we are able to give each delegate our full attention in relaxed and casual surroundings. Workshops will start at 9:15am and will finish at 1pm. Spaces are limited so please book early to avoid disappointment.

Performance Management Seminar

Please tick your preferred location and date. This seminar will cost £50.00 including VAT per delegate. Cheques should be made payable to Follett Stock Solicitors.

- Hotel Victoria, Newquay - Thursday 21st February 2008
- Lakeview Country Club Hotel, Bodmin - Friday 22nd February 2008
- Queens Hotel, Penzance - Thursday 28th February 2008
- Follett Stock Solicitors, Truro - Friday 29th February 2008

Name:

Company Name:

Company Address:

..... **Post Code:**

Contact No: **Mobile No:**

Email:

Please notify Hannah Harrison at hannah.harrison@follettstock.co.uk, tel: 01872 241700 or fax on 01872 245980, or return to Follett Stock Business Solicitors, Truro Business Park, Truro, Cornwall, TR4 9NH